

# Feasibility Evaluation of Probolinggo – Banyuwangi Toll Road from Economic and Financial Perspective Using Viability Gap Funding (VGF) Analysis

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## ABSTRACT

Roads function as connectivity between regions. Probolinggo and Banyuwangi are areas in East Java province connected by the North Coast route. Toll roads aim to expedite traffic. The construction of the Probolinggo-Banyuwangi Toll Road is planned to connect Probolinggo and Banyuwangi regency. For the planning of the Probolinggo – Banyuwangi Toll Road to be efficient and worthy of investment, it is necessary to evaluate the feasibility of the Probolinggo – Banyuwangi Toll Road from economic and financial perspectives. Feasibility evaluation of the Probolinggo – Banyuwangi Toll Road used the Jasa Marga method. Furthermore, this study analyzed Vehicle Operating Costs and time value, and trip assignments were calculated to determine the number of vehicles moving from the Probolinggo – Banyuwangi national road to the planned toll road. Benefit Cost Ratio (BCR), Net Present Value, and Internal Rate of Return parameters were used to analyze the feasibility from the economic aspect so that the savings obtained by road users could be known when passing through the Probolinggo – Banyuwangi Toll Road. Meanwhile, Benefit Cost Ratio, Net Present Value, Internal Rate of Return, and Payback Period parameters were used to analyze the feasibility from the financial aspect. After analysis, it was stated that the Probolinggo – Banyuwangi Toll Road project had a degree of saturation value on the national road *with project* was 0.55 in 2024, while for the national road *without project* was 0.67. The economic feasibility analysis complied with the guidelines reviewed and stated that the project was feasible with an NPVe value of IDR Rp54.972.572.042.962, a BCR<sub>e</sub> value of 3.189, and EIRR of 6.7%. However, for the financial feasibility analysis was stated that the project was not feasible to carry out, either using interest rates as a reference or the company's MARR as a reference. For interest rates as a reference, it was obtained NPV<sub>f</sub> of -IDR 10.074.299.894.469, BCR<sub>f</sub> of 0.599, FIRR of 3.28%, and PP exceeds the concession period of 35 years. For the company's MARR as a reference, it was obtained NPV<sub>f</sub> of -IDR 17.233.979.248.285, BCR<sub>f</sub> of 0.31, FIRR 2.23%, and PP exceeds the concession period of 35 years. Then, the Viability Gap Funding was obtained IDR 10.074.299.894, which was allocated for land acquisition costs.

## INTRODUCTION

Indonesia is trying to accelerate many infrastructure developments. Infrastructure development in Indonesia must be directed so that connectivity between regions, both physically and virtually, will run well in the future [1]. In addition, infrastructure development is expected to provide services to the community, create equitable development, and make an effort to anticipate disasters or climate change.

Roads are one of the physical connectivity between

regions that play an important role in people's lives, both in the economic, social, cultural, environmental, defense, security, and people prosperity [2]. The road's main function is as a traffic or transportation infrastructure to support the smooth flow of goods, services, and community activities. The availability of adequate road network infrastructure will facilitate public access. Thus, it can encourage the smooth running of businesses and increase labor productivity levels which ultimately improves the community's economy. However, traffic jams often occur in urban areas, especially in developing

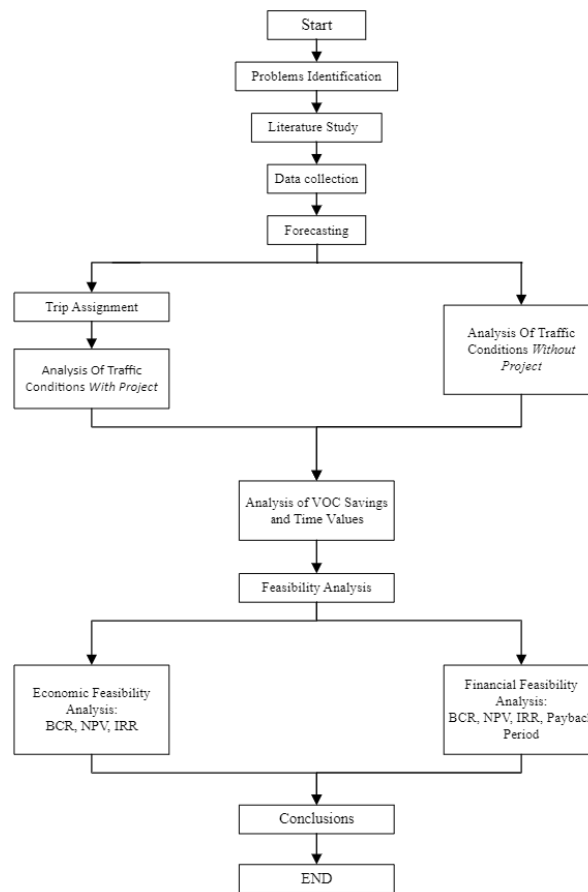


Figure 1. Flowchart

countries like Indonesia.

Banyuwangi Regency is a city located at the easternmost tip of Java island and acts as a traffic center for economic activities, such as trade, services, and industry. Meanwhile, Probolinggo Regency is one of the areas in East Java, about 195 km west of Banyuwangi City. Currently, traffic from Probolinggo City to Banyuwangi City is connected by a national main road classified as the north coast route. This north coast route is a primary arterial road. This route is also often congested because the flow of vehicles exceeds the road capacity, and the road conditions are damaged and have potholes.

Toll roads aim to facilitate traffic connecting between developing regions to reduce congestion and increase economic growth by providing improved services in the distribution of goods and services. For the government, toll roads help ease the burden on government funds through the participation of toll road users themselves. On the other hand, toll roads also benefit road users by providing savings in Vehicle Operating Costs (VOC) and time because toll roads shorten distances and time.

The Probolinggo - Banyuwangi toll road is planned to be built along 171.516 km, divided into three sections. The three sections are Section 1 Probolinggo-Besuki (29.6 km), Section 2 Besuki-Bajulmati (110.875 km), and Section 3 Bajulmati-Ketapang (31.041 km). The Probolinggo-Banyuwangi Toll Road will be the end point of the Trans Java Toll Road network, with a total investment of approximately IDR 23 Trillion [5]. This

toll road project construction is expected not to experience losses. Therefore, it is necessary to evaluate the project's feasibility. Project feasibility evaluation is very important for the government, investors, and road users because this feasibility evaluation will be reviewed traffic conditions on the existing crossroads, estimate the number of transitions for moving vehicles from the existing lane to the toll road, and will be obtained large savings in Vehicle Operational Costs (VOC) and the time value. Thus, in the end, it will be known the feasibility of the Probolinggo – Banyuwangi Toll Road from economic and financial perspectives.

*A. Main Problem*

How is the feasibility of the Probolinggo – Banyuwangi Toll Road viewed from economic and financial perspectives?

*B. Problem Details*

1. How does the National Roads and Planned Toll Roads Performing?
2. How much is the total savings from Vehicle Operating Costs and Time Value?
3. How does the feasibility of the Probolinggo-Banyuwangi Toll Road from Economic and Financial Perspectives?
4. What is the required Viability Gap Funding (VGF) analysis?

**METHODOLOGY**

For data collection, the data used in carrying out this

Table 1. QSKR Calculation on the Probolinggo – Banyuwangi National Road Section (Banyuwangi Direction)

| Vehicle Types      |     | Average Daily Traffic (ADT) |
|--------------------|-----|-----------------------------|
| Motorcycle         | SM  | 21.726                      |
| Car                | KR  | 3.594                       |
| Opelet             | KR  | 594                         |
| Pick up            | KR  | 761                         |
| Mini Bus           | KR  | 4                           |
| Big Bus            | BB  | 110                         |
| 2-Axle Truck       | KBM | 2.138                       |
| 3-Axle Truck       | TB  | 721                         |
| Trailer truck      | TB  | 68                          |
| Semi-trailer Truck | TB  | 60                          |
| Total              |     | 29.776                      |

feasibility evaluation included as follows:

1. GRDP Probolinggo Regency.
2. GRDP Banyuwangi Regency.
3. Price data of the Vehicle Operating Cost component.
4. Interest rates.
5. Inflation rates.

ANALYSIS AND DISCUSSIONS

A. Traffic Data Analysis

1. Determine the vehicles volume at peak hours (peak hour volume)

Determining the highest vehicle flow was done by accumulating the total vehicle volume every one hour and above. Then, it chose the data with the largest volume of vehicles and obtained the highest number of vehicles every 60 minutes, which occurred at 07.00-08.00 with a total of 2225 vehicles.

2. Changing vehicle units into light vehicle units per hour (lvu/hour)

The EKR value for each class of vehicles on the road with the vehicle volume at peak hours (Qph) was 2225 vehicles/hour.

3. Road Performance Analysis

a. Road Capacity (C)

a) Probolinggo – Banyuwangi National Road Capacity

After calculating the Probolinggo-Banyuwangi national road capacity (Banyuwangi direction) with the following parameters:

- Co = 1900 lvu/hour
- FCLJ = 1.00
- FCPA = 1.00
- FCHS = 0.99
- Capacity (C) = 3762 lvu/hour

b) Probolinggo – Banyuwangi Toll Road Capacity

After calculating the Probolinggo-Banyuwangi Toll Roads (Banyuwangi direction) with the following parameters:

- Co = 1.900 lvu/hour/lane
- FCL = 1
- Capacity (C) = 1.881 lvu/hour

B. Analysis of Traffic Conditions with Project

1. Degree of Saturation

To calculate the degree of saturation, the formula used are as follows:

Table 2. Degree of Saturation of Probolinggo – Banyuwangi National Road (Banyuwangi Direction) Without Project

| Flow (Q) | Capacity (C) | Ds     |
|----------|--------------|--------|
| 2.554    | 3.762        | 0,6789 |
| 2.715    | 3.762        | 0,7217 |
| 2.886    | 3.762        | 0,7671 |
| 3.067    | 3.762        | 0,8153 |
| 3.261    | 3.762        | 0,8668 |
| 3.465    | 3.762        | 0,9211 |
| 3.683    | 3.762        | 0,9790 |
| 3.915    | 3.762        | 1,0407 |
| 4.161    | 3.762        | 1,1061 |
| 4.424    | 3.762        | 1,1760 |
| 4.702    | 3.762        | 1,2499 |
| 4.998    | 3.762        | 1,3285 |
| 5.313    | 3.762        | 1,4123 |
| 5.647    | 3.762        | 1,5011 |
| 6.004    | 3.762        | 1,5960 |
| 6.383    | 3.762        | 1,6967 |
| 6.786    | 3.762        | 1,8038 |
| 7.215    | 3.762        | 1,9179 |
| 7.670    | 3.762        | 2,0388 |
| 8.154    | 3.762        | 2,1675 |
| 8.669    | 3.762        | 2,3044 |
| 9.216    | 3.762        | 2,4498 |
| 9.800    | 3.762        | 2,6050 |
| 10.419   | 3.762        | 2,7695 |
| 11.078   | 3.762        | 2,9447 |
| 11.779   | 3.762        | 3,1310 |
| 12.524   | 3.762        | 3,3291 |
| 13.316   | 3.762        | 3,5396 |
| 14.159   | 3.762        | 3,7637 |
| 15.056   | 3.762        | 4,0021 |
| 16.010   | 3.762        | 4,2557 |
| 17.024   | 3.762        | 4,5253 |
| 18.103   | 3.762        | 4,8121 |
| 19.250   | 3.762        | 5,1170 |
| 20.471   | 3.762        | 5,4415 |
| 21.769   | 3.762        | 5,7865 |
| 23.150   | 3.762        | 6,1536 |

$$Ds = Q/C \tag{1}$$

Where:

- Ds = Degree of Saturation
- Q = Traffic Flow (lvu/hour)
- C = Road Capacity (lvu/hour)

Thus, the degree of saturation value is obtained in Table 2.

2. Travel Speed Analysis

The general equation form for determining the free flow speed for roads outside the city can be seen as follows:

$$VB = (VBD + FVB,W) \times FVB,HS \times FVB,KFJ \tag{2}$$

Where:

- VB = free flow speed of light vehicles in field conditions (km/h)
- VBD = basic free flow of light vehicles on the road and observed alignment (km/h)
- FVB,HS = adjustment factor due to side resistance and side width
- FVB,KFJ = road function class adjustment factor
- FVB,W = Speed adjustment due to road width

3. Trip Assignment Analysis

Trip Assignment is one of the methods used to predict the vehicle movement percentage from the existing road

Table 3. The Average Travel Speed Of Vehicles On The Probolinggo-Banyuwangi National Road (Banyuwangi Direction) Without Project

| KR    | BB    | KBM   | TB    |
|-------|-------|-------|-------|
| 72,77 | 75,56 | 60,64 | 57,84 |
| 57,06 | 59,30 | 47,46 | 45,27 |
| 56,02 | 58,22 | 46,23 | 44,16 |
| 54,63 | 56,81 | 44,78 | 42,83 |
| 52,65 | 54,28 | 43,67 | 41,77 |
| 50,26 | 52,22 | 41,71 | 39,55 |
| 48,09 | 50,05 | 39,95 | 37,72 |
| 42,99 | 45,75 | 38,51 | 36,48 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |
| 35,66 | 37,34 | 29,32 | 27,92 |

to the Pandaan - Malang Toll Road when the toll road operated in 2019. Several methods were used to conduct trip assignment analysis calculations, namely JICA I Method, Davidson Method, and Smock Method. But in the end, this study chose Smock Method.

C. Analysis of Traffic Conditions With Project

1. Degree of Saturation (Ds)

The degree of saturation is the ratio between traffic flow and the road capacity to describe the level of congestion on the road.

2. Vehicle Operating Costs

a. Vehicle Component Costs

Vehicle Component Costs can be seen in Table 6.

b. Vehicle Operating Costs Calculation

By using the Jasa Marga formula, the total VOC is obtained by:

$$\text{Total VOC} = \text{Total Movement Costs (Fuel consumption + Engine oil consumption + tire wear + Depreciation)} + \text{Total fixed costs (Capital interest costs + Insurance cost)} \tag{3}$$

And to calculate total operating costs are as follows:

$$\text{Total} = \text{VOC price (IDR/km)} \times \text{Distance (km)} \times \text{Vehicle Volume (Ivu/year)} \tag{4}$$

3. Time Value Calculation

Time value is the amount of money road users spend

to make one unit of travel time economically [5]. The amount of benefit obtained from saving the time value obtained. It is calculated by the formula:

$$\text{Time Value} = \text{Max} \{ (k + \text{Basic Time Value} \times \text{calibration factor}); (\text{Minimum Time Value} \times \text{calibration factor}) \} \tag{5}$$

D. Economic Feasibility Analysis

In economic feasibility analysis, the benefits are viewed from its usefulness perspective to the community as road users. In this analysis, feasibility is assessed from BCR (Benefit Cost Ratio), NPV (Net Present Value), and IRR (Internal Rate of Return) parameters over the existing plan age. Meanwhile, the benefit value is obtained from the total savings of Vehicle Operational Costs (VOC) and time value before and after the Probolinggo – Banyuwangi Toll Road construction project.

1. Vehicle Operating Costs Saving

Vehicle Operating Costs Saving is a comparison of the VOC value in conditions without project and with project. The calculation of VOC savings is obtained from:

$$\begin{aligned} \text{Total VOC without project} &= \text{VOC existing road without project} \\ \text{Total VOC with project} &= \text{VOC existing road with project} + \text{VOC toll road} \\ \text{VOC Saving} &= \text{VOC without project} - \text{VOC with project} \end{aligned}$$

It obtained the vehicle operating costs saving in 2058 of IDR 17.436.399.970.753,40.

2. Time Value Saving

Time value savings are a comparison between the amount of time value in conditions without project and with project. Savings from time value project can be calculated by the formula:

$$\text{Time Value Saving} = \text{Time value without project} - \text{Time value with project}$$

It obtained vehicle operating costs saving in 2058 of IDR 14.613.579.523.185,50.

3. BCR, NPV, Economic Analysis

The results of this economic feasibility calculation were projected for 35 years and will produce profit or loss calculations in each plan year. The investment value and maintenance costs for the Probolinggo – Banyuwangi Toll Road are as follows:

- a. Investment value = IDR 24.515.860.000.000
- b. Maintenance costs = IDR 26.795.000.000,00
- c. Interest rate = 4.28%

Then, the results were obtained after calculating:

- a. Benefit = IDR 80.084.309.473.779
- b. Cost = IDR 25.111.737.430.818
- $\frac{B}{C} = 3.189$

and NPV value:

$$\begin{aligned} \text{NPV} &= \text{Benefit} - \text{cost} \\ &= \text{IDR}54.972.572.042.962 \end{aligned}$$

Based on the calculations obtained, it can be concluded that the Probolinggo – Banyuwangi Toll Road construction was economically feasible.

E. Financial Feasibility Analysis

To determine how to analyze financial feasibility, it can

Table 4. Vehicle Movements Percentage Based on Smock Method

| Types                                       | Car<br>KR | Opelet<br>KR | Pick up<br>KR | Mini Bus<br>KR | Big<br>Bus<br>BB | 2-Axle<br>Truck<br>KBM | 3-Axle<br>Truck<br>TB | Trailer<br>Truck<br>TB | Trailer<br>Truck<br>TB |
|---|-----------|--------------|---------------|----------------|------------------|------------------------|-----------------------|------------------------|------------------------|
| <u>Existing Road</u>                        |           |              |               |                |                  |                        |                       |                        |                        |
| Volume in 2021                              | 1.486.270 | 218.658      | 312.648       | 1.474          | 40.49            | 878.371                | 296.214               | 27.938                 | 24.651                 |
| Volume after there is toll road in 2021     | 1.094.626 | 161.040      | 230.263       | 1.086          | 29.82            | 646.914                | 218.160               | 20.577                 | 18.156                 |
| <u>Toll Road</u>                            |           |              |               |                |                  |                        |                       |                        |                        |
| Vehicle volume on Toll                      | 391.644   | 57.618       | 82.385        | 388            | 10.670           | 231.457                | 78.054                | 7.361                  | 6.495                  |
| Exit in section 1 (Leces-Besuki)            | 103.852   | 15.279       | 21.846        | 103            | 2.829            | 61.376                 | 20.698                | 1.952                  | 1.722                  |
| Exit in section 2 only (Besuki-Bajulmati)   | 144.776   | 21.299       | 30.455        | 143            | 3.944            | 85.561                 | 28.854                | 2.721                  | 2.401                  |
| Exit in section 3 only (Bajulmati-Ketapang) | 155.118   | 22.821       | 32.630        | 154            | 4.226            | 91.673                 | 30.915                | 2.915                  | 2.572                  |

be determined from several indicators, such as Benefit Cost Ratio (BCR), Net Present Value (NPV), Internal Rate of Return (IRR), and Payback Period.

1. Probolinggo-Banyuwangi Toll Tariff

It was assumed that the tariff from the Probolinggo – Banyuwangi Toll Roads are as follows:

- a. Class I = IDR 1.000/km/vehicle
- b. Class II = IDR 1.500/km/vehicle
- c. Class III = IDR 2.000/km/vehicle
- d. Class IV = IDR 2.500/km/vehicle
- e. Class V = IDR 3.000/km/vehicle

Then, the total toll tariff revenue in 2058 is obtained as in Table 10.

2. BCR, NPV, IRR Analysis

The results of this financial feasibility calculation were projected for 35 years and will produce profit or loss calculations in each plan year. The investment value and maintenance costs for the Probolinggo – Banyuwangi Toll Road are as follows:

- a. Investment value = IDR 24.515.860.000.000
- b. Maintenance costs = IDR 26.795.000.000.00
- c. Interest rate = 4.23%

Then, the results were obtained after calculating:

- a. Benefit = IDR 15.037.155.804.707
- b. Cost = IDR 25.111.455.699.176
- $\frac{B}{C} = \frac{IDR\ 15.037.155.804.707}{IDR\ 25.111.455.699.176} = 0.599$  (unfeasible)

and NPV value:

NPV = Benefit – cost  
= -IDR10.074.299.894.469 (unfeasible)

meanwhile for IRR:

$I1 = 3.28\% \rightarrow NPV1 = IDR\ 1.526.378$   
 $I2 = 3.29\% \rightarrow NPV2 = -IDR\ 40.970.318.519$   
 $I = 3.29\% + \frac{0 - IDR1.526.378}{-IDR455.514.766.108 - IDR1.526.378} \times (3.29\% - 3.28\%)$   
 $i = 3.28\% < 4.23\%$  (unfeasible)

3. Payback Period Analysis

When using the interest rate as the discount rate, the NPV value = 0 still has yet to happen the 35<sup>th</sup> time after the toll road was operated. So from these calculations, it was known that the NPV = 0 or the BEP (Break Even Point) condition occurs after the concession year ends. It means that the BEP condition occurs after the concession period ends (35<sup>th</sup> year).

Based on the calculations obtained, it can be concluded that the Probolinggo – Banyuwangi Toll Road construction was financially infeasible.

4. Viability Gap Funding (VGF) Analysis

Based on the analysis of each financial eligibility criteria (BCR, NPV, IRR, Payback Period), the results were obtained that the Probolinggo-Banyuwangi Toll Road was not financially feasible when using interest rates as a discount rate and also not financially feasible when using the company's MARR. Thus, there is a possibility that the government will provide feasibility support (viability gap funding) for the Probolinggo-Banyuwangi Toll Road project. MARR value was obtained from Bank Persero data, which is 9.82%. Then, for its eligibility support fund was a difference between the MARR and the IRR, which is 6.54%. On the Probolinggo-Banyuwangi toll road, there were three segments with a planned total acquisition of 11.249 land parcels and an estimated total area of land acquisition of 14.803.530 m<sup>2</sup>. Furthermore, the value of government support funds was obtained IDR 10.074.299.894.469, which was used for land acquisition purposes.

CONCLUSIONS

A. Kuningan 2 Toll Gate Capacity

Based on the results of the analysis and calculations in chapter IV, it can be concluded as follows:

- 1. Based on the analysis of traffic volume calculations in conditions *without project*, the degree of saturation

Table 5. Degree of Saturation of Probolinggo - Banyuwangi Toll Road (Banyuwangi Direction) *With Project*

| No. | Year | Flow (Q) | Capacity (C) | Ds       |
|-----|------|----------|--------------|----------|
| 1   | 2024 | 5        | 4.655        | 0,000992 |
| 2   | 2025 | 5        | 4.655        | 0,001032 |
| 3   | 2026 | 1        | 4.655        | 0,000284 |
| 4   | 2027 | 1        | 4.655        | 0,000296 |
| 5   | 2028 | 1        | 4.655        | 0,000308 |
| 6   | 2029 | 1        | 4.655        | 0,000321 |
| 7   | 2030 | 1        | 4.655        | 0,000196 |
| 8   | 2031 | 2        | 4.655        | 0,000349 |
| 9   | 2032 | 7        | 4.655        | 0,001471 |
| 10  | 2033 | 7        | 4.655        | 0,001558 |
| 11  | 2034 | 8        | 4.655        | 0,001649 |
| 12  | 2035 | 8        | 4.655        | 0,001649 |
| 13  | 2036 | 8        | 4.655        | 0,001649 |
| 14  | 2037 | 8        | 4.655        | 0,001649 |
| 15  | 2038 | 8        | 4.655        | 0,001649 |
| 16  | 2039 | 8        | 4.655        | 0,001649 |
| 17  | 2040 | 8        | 4.655        | 0,001649 |
| 18  | 2041 | 8        | 4.655        | 0,001649 |
| 19  | 2042 | 8        | 4.655        | 0,001649 |
| 20  | 2043 | 8        | 4.655        | 0,001649 |
| 21  | 2044 | 8        | 4.655        | 0,001649 |
| 22  | 2045 | 8        | 4.655        | 0,001649 |
| 23  | 2046 | 8        | 4.655        | 0,001649 |
| 24  | 2047 | 8        | 4.655        | 0,001649 |
| 25  | 2048 | 8        | 4.655        | 0,001649 |
| 26  | 2049 | 8        | 4.655        | 0,001649 |
| 27  | 2050 | 8        | 4.655        | 0,001649 |
| 28  | 2051 | 8        | 4.655        | 0,001649 |
| 29  | 2052 | 8        | 4.655        | 0,001649 |
| 30  | 2053 | 8        | 4.655        | 0,001649 |
| 31  | 2054 | 8        | 4.655        | 0,001649 |
| 32  | 2055 | 8        | 4.655        | 0,001649 |
| 33  | 2056 | 8        | 4.655        | 0,001649 |
| 34  | 2057 | 8        | 4.655        | 0,001649 |
| 35  | 2058 | 8        | 4.655        | 0,001649 |

| Total BOK (Rp/1000 km) |                  |              |                       |                       |                       |                                 |
|------------------------|------------------|--------------|-----------------------|-----------------------|-----------------------|---------------------------------|
| Gol 1. (Mobil)         | Gol 1. (Minibus) | Gol 1. (Bus) | Gol 2. (Truk 2-sumbu) | Gol 3. (Truk 3-sumbu) | Gol 4. (Truk 4-sumbu) | Gol 5. (Truk trailer gandengan) |
| Rp8.996.824            | Rp8.748.052      | Rp13.907.281 | Rp18.993.751          | Rp11.580.101          | Rp12.562.718          | Rp14.383.422                    |
| Rp6.636.028            | Rp6.279.148      | Rp10.601.209 | Rp16.687.460          | Rp10.095.228          | Rp11.084.730          | Rp13.670.121                    |
| Rp5.636.592            | Rp5.306.552      | Rp9.518.940  | Rp15.882.669          | Rp9.664.737           | Rp10.782.224          | Rp14.299.123                    |
| Rp5.086.217            | Rp4.779.241      | Rp9.114.784  | Rp15.658.127          | Rp9.652.533           | Rp10.930.306          | Rp15.423.208                    |
| Rp4.791.075            | Rp4.476.848      | Rp9.057.618  | Rp15.822.748          | Rp9.926.755           | Rp11.378.706          | Rp16.866.749                    |
| Rp4.701.842            | Rp4.329.479      | Rp9.276.001  | Rp16.309.732          | Rp10.441.338          | Rp12.074.929          | Rp18.568.392                    |
| Rp4.750.114            | Rp4.286.998      | Rp9.627.436  | Rp17.088.897          | Rp11.175.486          | Rp12.995.275          | Rp20.500.438                    |
| Rp4.919.506            | Rp4.330.776      | Rp10.083.931 | Rp18.144.313          | Rp12.118.231          | Rp14.127.246          | Rp22.648.279                    |
| Rp5.200.381            | Rp4.449.858      | Rp10.629.026 | Rp19.466.656          | Rp13.263.157          | Rp15.463.530          | Rp25.003.369                    |
| Rp5.605.388            | Rp4.644.807      | Rp11.297.147 | Rp21.094.892          | Rp14.651.067          | Rp17.044.365          | Rp27.605.169                    |

Figure 2. Vehicle Operating Costs Calculation

(Ds) obtained on the Probolinggo – Banyuwangi National Road in 2024 before the Probolinggo – Banyuwangi Toll Road construction in the first year, which can be seen as follows:

- a. Probolinggo – Banyuwangi National Road (Banyuwangi Direction) = 0.67
  - b. Probolinggo – Banyuwangi National Road (Probolinggo Direction) = 0.75
2. Based on the analysis of traffic volume calculations in conditions *with project*, the degree of saturation (Dj) obtained on the Probolinggo - Banyuwangi National Road and Probolinggo – Banyuwangi Toll Road in 2024 after the Probolinggo – Banyuwangi Toll Road construction in the first year, which can be seen as follows:
- a. Probolinggo – Banyuwangi National Road (Banyuwangi Direction) = 0.55
  - b. Probolinggo – Banyuwangi National Road (Probolinggo Direction) = 0.47

Table 6. Assumptions of Each Type of Class

| Class                | Component         | Brand                                   | Price               | Unit        | Number of Tires |
|----------------------|-------------------|---|---------------------|-------------|-----------------|
| I (KR) Passenger Car | Vehicle           | Honda CR-V 1.5 A/T                      | IDR480.000.000,00   | IDR/Vehicle |                 |
|                      | Fuel              | Pertamina Pertamina E Pro               | IDR9.300,00         | IDR/Liter   |                 |
|                      | Engine Oil        | Turbo Genuine Bridgestone               | IDR125.000,00       | IDR/Liter   |                 |
|                      | Tire              | Dueler D470 225/65                      | IDR1.176.000,00     | IDR/Tire    | 4               |
|                      | Maintenance Costs | Mechanic wages                          | IDR15.000,00        | IDR/Hour    |                 |
| Class                | Component         | Brand                                   | Price               | Unit        | Number of Tires |
| I (KBM) Mini Bus     | Vehicle           | Toyota Hiace IGD-FTV VN Turbo Biodiesel | IDR545.720.000,00   | IDR/Vehicle |                 |
|                      | Fuel              | Cartago                                 | IDR5.150,00         | IDR/Liter   |                 |
|                      | Engine Oil        | Bridgestone Duravis R624/8PR            | IDR50.000,00        | IDR/Liter   |                 |
|                      | Tire              | Type R624/8PR                           | IDR975.000,00       | IDR/Tire    | 4               |
|                      | Maintenance Costs | Mechanic wages                          | IDR15.000,00        | IDR/Hour    |                 |
| Class                | Component         | Brand                                   | Price               | Unit        | Number of Tires |
| I (BB) Big Bus       | Vehicle           | Scania K360lb                           | IDR820.000.000,00   | IDR/Vehicle |                 |
|                      | Fuel              | Biodiesel                               | IDR5.150,00         | IDR/Liter   |                 |
|                      | Engine Oil        | Pertamina Meditran 295/80 R22.5         | IDR299.000,00       | IDR/Liter   |                 |
|                      | Tire              | Mechanic wages                          | IDR8.050.000,00     | IDR/Tire    | 6               |
|                      | Maintenance Costs | Mechanic wages                          | IDR15.000,00        | IDR/Hour    |                 |
| Class                | Component         | Brand                                   | Price               | Unit        | Number of Tires |
| II (KBM) 2-Axle Bus  | Vehicle           | Volvo FH16                              | IDR1.550.000.000,00 | IDR/Vehicle |                 |
|                      | Fuel              | Biodiesel                               | IDR9.300,00         | IDR/Liter   |                 |
|                      | Engine Oil        | Pertamina Meditran                      | IDR299.000,00       | IDR/Liter   |                 |
|                      | Tire              | Bridgestone MRN 7.50-16 14PR            | IDR1.375.000,00     | IDR/Tire    | 6               |
|                      | Maintenance Costs | Mechanic wages                          | IDR15.000,00        | IDR/Hour    |                 |
| Class                | Component         | Brand                                   | Price               | Unit        | Number of Tires |
| III (TB) 3-Axle Bus  | Vehicle           | Hino FL235IW                            | IDR702.000.000,00   | IDR/Vehicle |                 |
|                      | Fuel              | Biodiesel                               | IDR5.150,00         | IDR/Liter   |                 |
|                      | Engine Oil        | Pertamina Meditran                      | IDR299.000,00       | IDR/Liter   |                 |
|                      | Tire              | Bridgestone EMSA 1000-20 16PR           | IDR2.925.000,00     | IDR/Tire    | 10              |
|                      | Maintenance Costs | Mechanic wages                          | IDR15.000,00        | IDR/Hour    |                 |
| Class                | Component         | Brand                                   | Price               | Unit        | Number of Tires |
| IV (TB) 4-Axle Bus   | Vehicle           | Hino SG 285                             | IDR800.000.000,00   | IDR/Vehicle |                 |
|                      | Fuel              | Biodiesel                               | IDR5.150,00         | IDR/Liter   |                 |
|                      | Engine Oil        | Pertamina Meditran                      | IDR299.000,00       | IDR/Liter   |                 |
|                      | Tire              | Bridgestone EMSA 1000-20 16PR           | IDR2.925.000,00     | IDR/Tire    | 14              |
|                      | Maintenance Costs | Mechanic wages                          | IDR15.000,00        | IDR/Hour    |                 |
| Class                | Component         | Brand                                   | Price               | Unit        | Number of Tires |
| V (TB) 5-Axle Bus    | Vehicle           | Hino FM 260                             | IDR935.000.000,00   | IDR/Vehicle |                 |
|                      | Fuel              | Biosolar                                | IDR5.150,00         | IDR/Liter   |                 |
|                      | Engine Oil        | Pertamina Meditran                      | IDR299.000,00       | IDR/Liter   |                 |
|                      | Tire              | Bridgestone TBR R172 1100-20 16PR       | IDR5.868.000,00     | IDR/Tire    | 18              |
|                      | Maintenance Costs | Mechanic wages                          | IDR15.000,00        | IDR/Hour    |                 |

- c. Probolinggo – Banyuwangi Section I Toll Road (Banyuwangi Direction) = 0.13
- d. Probolinggo – Banyuwangi Section I Toll Road (Probolinggo Direction) = 0,12
- e. Probolinggo – Banyuwangi Section II Toll Road (Banyuwangi Direction) = 0.12
- f. Probolinggo-Banyuwangi Section II Toll Road (Probolinggo Direction) = 0.12
- g. Jalan Tol Probolinggo-Banyuwangi Seksi III (Arah Banyuwangi) = 0.002
- h. Probolinggo – Banyuwangi Section III Toll Road (Probolinggo Direction) = 0.002

Tabel 7. Nilai Waktu Dasar

| Year      | 1996             |               | 2020           |               |
|-----------|------------------|---------------|----------------|---------------|
|           | Basic Time Value |               |                |               |
| Class I   | IDR 12.287,00    | /hour/vehicle | IDR 73.914,19  | /hour/vehicle |
| Class II  | IDR 18.534,00    | /hour/vehicle | IDR 111.493,90 | /hour/vehicle |
| Class III | IDR 13.768,00    | /hour/vehicle | IDR 82.823,35  | /hour/vehicle |
| Class IV  | IDR 13.768,00    | /hour/vehicle | IDR 82.823,35  | /hour/vehicle |
| Class V   | IDR 13.768,00    | /hour/vehicle | IDR 82.823,35  | /hour/vehicle |

Table 8. Minimum Time Value

|           | Minimum Time Value |               |               |               |
|-----------|--------------------|---------------|---------------|---------------|
| Class I   | IDR 6.000,00       | /hour/vehicle | IDR 36.093,85 | /hour/vehicle |
| Class II  | IDR 9.051,00       | /hour/vehicle | IDR 54.447,57 | /hour/vehicle |
| Class III | IDR 6.723,00       | /hour/vehicle | IDR 40.443,16 | /hour/vehicle |
| Class IV  | IDR 6.723,00       | /hour/vehicle | IDR 40.443,16 | /hour/vehicle |
| Class V   | IDR 6.723,00       | /hour/vehicle | IDR 40.443,16 | /hour/vehicle |

Table 9. Toll Road Revenues

| Year | Toll Road Revenues |                       |
|------|--------------------|-----------------------|
| 2058 | Section I          | IDR 529.775.090.410   |
| 2058 | Section II         | IDR 1.983.073.392.718 |
| 2058 | Section III        | IDR 721.006.213.505   |

3. Based on the results of trip assignment analysis and calculation using several methods, it can be obtained as follows:

a. Smock Method, obtained vehicles moving from the Probolinggo – Banyuwangi National Road to the Probolinggo – Banyuwangi Toll Road are as follows:

- a) On Section 1
  - KR (Car, Opelet, Pickup, Mini Bus) = 141.080
  - BB (Big Bus) = 10.670
  - KBM (2-Axle Truck) = 231.457
  - TB (3-Axle Truck, Trailer Truck, Semi-Trailer Truck) = 91.910

- b) On Section 2
  - KR (Car, Opelet, Pickup, Mini Bus) = 196.673
  - BB (Big Bus) = 2.829
  - KBM (2-Axle Truck) = 61.376
  - TB (3-Axle Truck, Trailer Truck, Semi-Trailer Truck) = 24.372

- c) On Section 3
  - KR (Car, Opelet, Pickup, Mini Bus) = 210.722
  - BB (Big Bus) = 3.944
  - KBM (2-Axle Truck) = 85.561
  - TB (3-Axle Truck, Trailer Truck, Semi-Trailer Truck) = 33.976

b. JICA 1 Method, obtained vehicles moving from the Probolinggo – Banyuwangi National Road to the Probolinggo – Banyuwangi Toll Road are as follows:

- a)  $\Delta T$  KR (Car) = -200,81
- b)  $\Delta T$  KR (Transport) = -200,81
- c)  $\Delta T$  BB (Big Bus) = -205,38
- d)  $\Delta T$  KBM (2-Axle Truck) = -188,42
- e)  $\Delta T$  TB (3-Axle Truck) = -403,12
- f)  $\Delta T$  TB (Trailer Truck) = -523,71
- g)  $\Delta T$  TB (Semi-Trailer Truck) = -644,30

From the calculation results, it can be seen that all  $\Delta T < 0$ , so it can be said that JICA 1 calculation results are undefined.

c. Davidson Method, obtained vehicles moving from the Probolinggo – Banyuwangi National Road to the Probolinggo – Banyuwangi Toll Road are as follows:

- a) Probolinggo Direction = 13%
- b) Banyuwangi Direction = 23%

d. Diversion Curve Method, obtained vehicles moving from the Probolinggo - Banyuwangi National Road to the Probolinggo - Banyuwangi Toll Road was 50.51%.

4. Based on the results of Vehicle Operating Costs (VOC) calculation in conditions without project and with project, total savings in the first year of 2024, was IDR 789.642.615.459,47. At the end of the plan age, namely in 2058, VOC savings reach IDR 1.699.894.810.660,06.

5. Based on the results of time value calculation in conditions without project and with project, the total savings in the first year of 2024 was –

IDR51.155.924.167,84. At the end of the plan year of 2058, the time value savings reach IDR 17.375.518.839.745,10.

6. Based on the results of calculation and feasibility analysis from the economic aspect, the results can be seen as follows:

- a. Present worth benefit = IDR80.084.309.473.779
- b. Present worth cost = IDR 5.112.069.350.101

Thus, the results were obtained as follows:

- a. BCR = 3.189 > 1 (Feasible)
- b. NPV = IDR 54.972.572.042.962 > 0 (Feasible)
- c. IRR = 6.7% > Interest rate (Feasible)

Based on the feasibility analysis results, it can be concluded that the Probolinggo – Banyuwangi Toll Road construction was economically feasible.

7. Based on the results of calculations and feasibility analysis from the financial aspect, when using the interest rate (4.23%) as the discount rate, the results can be obtained as follows:

- a. Present worth benefit = IDR38.367.968.861.385
- b. Present worth cost = IDR25.111.775.909.885

Thus, the results were obtained as follows:

- a. BCR = 0.599 < 1 (Unfeasible)
- b. NPV = IDR10.074.299.894.469 < 0 (Unfeasible)
- c. IRR = 3.28 % > Interest rate (Unfeasible)
- d. PP = Over the 35<sup>th</sup> year (After the concession period ends)

Meanwhile, when using MARR (9.82%) as the discount rate, the results can be obtained as follows:

- a. Present worth benefit = IDR 2.471.352.838.662
- b. Present worth cost = IDR 5.400.014.191.042

Thus, the results were obtained as follows:

- a. BCR = 0.31 < 1 (Unfeasible)
- b. NPV = -IDR17.233.979.248.285 < 0 (Unfeasible)
- c. IRR = 2.23% < MARR (Unfeasible)
- d. PP = Over the 35<sup>th</sup> year (After the concession period ends)

Based on the feasibility analysis results, it can be concluded that the Probolinggo – Banyuwangi Toll Road construction was not financially feasible when using the interest rate as the discount rate or when using MARR as the discount rate.

8. Viability Gap Funding (VGF) Analysis

Since it was stated as feasible from an economic perspective but financially unfeasible, the government may consider providing viability gap funding to support the Probolinggo – Banyuwangi Toll Road project. It obtained that government support funds amounted to

IDR 10.074.299.894.469, which were planned for land acquisition purposes.

#### *B. Suggestions*

The research results show that the Probolinggo – Banyuwangi Toll Road was economically feasible. However, from a financial perspective, when it was calculated using interest rates or the company's MARR as a discount rate, the Probolinggo – Banyuwangi Toll Road was declared financially infeasible. Therefore, things that can be a solution is the existence of Viability

Gap Funding (VGF) or support from the government so that this project is expected to be completed and can overcome problems that may exist, as well as realize infrastructure development in Indonesia.

#### REFERENCES

- [1] Kementerian PPN/Bappenas, "Rencana Pembangunan Jangka Menengah Nasional 2020-2024," 2019.
- [2] Departemen Pekerjaan Umum, "Pra Studi Kelayakan Proyek Jalan dan Jembatan," 2005.

NOTES:

#### Figure 2. Vehicle Operating Costs Calculation

- Total VOC (IDR/1000 km)
- Class 1 (Car)
- Class 1 (Minibus)
- Class 1 (Bus)
- Class 2 (2-Axle Truck)
- Class 2 (3-Axle Truck)
- Class 2 (4-Axle Truck)
- Class 5 (Trailer Truck)